



Palau National Communications Corporation
One Airport Road P.O. Box 99
Koror, PW 96940
Tel: (680) 587-900
Fax: (680) 587-1888
Email: pncc@pnccpalau.com
Web: www.pnccpalau.com

RFP No. 25.007

Issue Date: 11/20/2025

Closing Date: 12/05/2025

REQUEST FOR PROPOSAL (RFP)
Competitive Sealed Bidding

SUPPLY OF NEW/UNUSED MANLIFT TRUCK WITH AERIAL PLATFORM

The Palau National Communications Corporation (PNCC) invites sealed bids from qualified and reputable vendors for the supply and delivery of one (1) new/unused manlift truck equipped with an aerial platform. This equipment will support PNCC's operational requirements, including field maintenance and infrastructure servicing.

Interested entities may obtain more detailed information and/or specific requirements regarding this RFP by contacting and requesting the same from Mr. Hung-Wei Tomas Tseng, Chief Technical Officer, at +680-587-9000 or via email at hwt seng@pnccpalau.com.

Bid proposals must, at a minimum, reflect the requirements outlined in the attached Outline Specifications & Requirements.

RFP Timeline:

- Bidding Period: November 20, 2025 to December 05, 2025
- Closing Date: December 05, 2025 at 10:00 a.m. Palau Time
- Opening Date: December 08, 2025 at 10:00 a.m. Palau Time

All offers must be submitted by no later than 10:00 AM, Palau time on Friday, December 05, 2025.

Basic Conditions and Terms:

- All offers will be opened, evaluated, discussed, and awarded pursuant to the PNCC *Procurement Policy and Regulations* and any modifications thereof or other conditions set forth in the RFP itself. By submitting an offer pursuant to this RFP, the individual person or legal entity submitting the offer acknowledges and agrees that the PNCC *Procurement Policy and Regulations* and the conditions set forth in the RFP is binding upon them.
- Pursuant to Section VII of PNCC *Procurement Policy and Regulations* this RFP may be canceled or postponed and any proposals submitted may be rejected at any time before award when such action is determined in writing by the PNCC CEO in his discretion to be in the best interests of PNCC.
- All costs incurred by an offeror in preparing and submitting an offer to the RFP will be the sole responsibility of the offeror.
- An offeror is solely responsible for conducting its own due diligence regarding the RFP.
- Proposal must include a signed cover letter attached to the submission.

We look forward to receiving your offers and thank you for your interest in this opportunity.

Sincerely,

Simon M. Fraser
Chief Executive Officer
Palau National Communications Corporation



Request for Proposals
RFP No. RFP-25-007
SUPPLY OF NEW/UNUSED MANLIFT TRUCK
WITH AERIAL PLATFORM

Issued by:

Palau National Communications Corporation
One Airport Road
P.O. Box 99
Koror, PW 96940
Tel: (680) 587-9000
Email: pncc@pnccpalau.com
Web: www.pnccpalau.com

Submission Deadline: 10:00 AM Local (Koror) Time
Friday, December 05, 2025

Submission Place: PALAU NATIONAL COMMUNICATIONS CORPORATION
PROCUREMENT OFFICE
ATTN: MS. TEONGEL NGIRKELAU
PO BOX 99
KOROR, PW 96940
PHONE: +680-587-9000
EMAIL: pncc.rfp@pnccpalau.com

**All proposals shall be clearly marked and received prior to the time and date specified above.
Proposals received after said time and date shall not be accepted.**

Outline Specifications & Requirements

REQUEST FOR PROPOSALS (RFP)

Supply of New/Unused Manlift Truck with Aerial Platform

RFP No.: 25-007

Issue Date: Thursday, November 20, 2025

Closing Date (Submission Deadline): Friday, December 5, 2025 @ 10:00 AM (Palau Time)

Bid Opening Date: Monday, December 8, 2025 @ 10:00 AM (Palau Time)

1. Introduction

The Palau National Communications Corporation (PNCC) invites sealed bids from qualified and reputable vendors for the supply and delivery of one (1) new/unused manlift truck equipped with an aerial platform. This equipment will support PNCC's operational requirements, including field maintenance and infrastructure servicing.

Vendors must ensure full compliance with the specifications outlined in this RFP.

2. Vehicle Specifications

2.1 Vehicle Requirements

Feature	Requirement
Condition	New / Unused
Registration Year / Month	For reference and verification
Mileage	Delivery/Testing miles only
Engine	4,000 cc
Fuel Type	Diesel
Drive	2WD or 4WD
Cabin / Doors	3-person capacity, 2 doors
Dimensions (L × W × H)	745 cm × 191 cm × 320 cm
Unladen Weight	7,250 kg
Gross Vehicle Weight (GVW)	7,415 kg

3. Aerial Platform Specifications

Feature	Requirement
Manufacturer Type	Manlift / Aerial Platform
Body Type	Wide Long Body
Maximum Working Height	22.4 meters
Maximum Working Range	14.7 meters
Basket Load Capacity	200 kg (2 persons)
Boom System	Automatic boom storage device
Safety Features	Rubber floor plate
Efficiency Features	Idling stop function
Braking Features	Hill-start assist / auxiliary brake; Electric parking brake

4. Submission Requirements

All bids must include the following:

1. Total Cost – Comprehensive, itemized pricing including vehicle, aerial platform, delivery, testing, inspection, and all associated fees.
2. Delivery Schedule – Estimated time from Purchase Order (PO) issuance to shipment and final delivery.
3. Warranty Information – Detailed warranty coverage for both the truck chassis and the aerial platform.
4. Compliance Statement – Signed confirmation that the bidder's unit meets all specifications in Sections 2 and 3.
5. Company Contact Information – As listed below.

5. Company Contact Information

Bids must include the following details:

- Company Name
- Physical Address
- Tax ID Number
- Sales Representative Name
- Sales Telephone
- Sales Email
- Technical Representative Name
- Technical Telephone
- Technical Email

6. Proposal Submission Guidelines

- Submission Deadline: All sealed bids must be submitted before 10:00 AM (Palau Time), Friday, December 5, 2025.
- Submission Format: Proposals must be submitted electronically in PDF format to: pncc.rfp@pnccpalau.com
- Language: All submitted documents must be in English.
- Currency: All prices must be quoted in U.S. Dollars (USD).

7. Terms and Conditions

CONFIDENTIALITY: Any documents or material considered confidential must be clearly marked as such on every page. PNCC will treat such information as confidential to the extent permitted by law.

PROPOSAL COSTS: Offerors are responsible for all costs associated with preparing and submitting their proposals. These costs cannot be charged to PNCC under any resulting contract.

MODIFICATIONS OR WITHDRAWALS: Proposals may be modified or withdrawn prior to the submission deadline. Withdrawn proposals may be resubmitted before the deadline. Any modification submitted after the deadline may result in disqualification.

VALIDITY OF PROPOSALS: All proposals must remain valid for at least one hundred twenty (120) days after the submission deadline.

RIGHT TO REJECT: PNCC reserves the right to reject any or all bids, waive minor informalities, or cancel the RFP entirely if it is in PNCC's best interest.

NO OBLIGATION: Issuance of this RFP does not obligate PNCC to award a contract.

8. Bid Submission Address

Submit sealed bids electronically to:

Palau National Communications Corporation (PNCC)

Attn: Procurement Office

Email: pncc.rfp@pnccpalau.com

P.O. Box 99, Koror, Palau 96940

Late submissions will not be accepted.

9. Evaluation Criteria

Bids will be evaluated based on:

- Compliance with specifications
- Total cost
- Delivery schedule
- Warranty terms
- Bidder qualifications and reliability

Award will be made to the lowest responsive and responsible bidder whose proposal meets all requirements.